

### **OUR BEST SELLERS**







#### RESIDENCES

#### **Avoriaz**

Atria Crozats ★★★ Saskia Falaise ★★★

#### Alpe d'Huez

Les Bergers ★★★

#### **Valmeinier**

Le Thabor ★★★

#### **Andorra**

Andorra El Tarter Hotel Austria ★★★

#### PREMIUM

Arc 1950

Le Village ★★★★

#### **Avoriaz**

L'Amara \*\*\*\*

#### Flaine

Les Terrasses d'Eos ★★★★ Les Terrasses d'Hélios ★★★★

#### Méribel

L'Hévana ★★★★

#### Andorra

Hotel Starc ★★★

#### RESORTS

#### **Spain - Canary Islands**

Fuerteventura Origo Mare ★★★

#### **West Indies**

Martinique – Sainte-Luce ★★★
Guadeloupe – Sainte-Anne ★★★

#### **France**

Normandy – Normandy Garden ★★★
Picardy – Belle Dune ★★★

# ADDITIONAL SERVICES

All services can be cancelled or modified

until... D-4 before arrival\*

\*not valid for bookings with No Flex condition





#### CATERING

- Board option available: Breakfast, HB, FB, dinner
  - Up to 15% discount (when pre-booked)
  - Onsite restaurants
    - 15% commission
- Meal plans to suit the entire family



# SKI EQUIPTMENT RENTAL SKISET

- Up to 50% discount (when pre-booked)
  - 15% commission
- Latest and premium quality equipment Suitable for all ages and ski levels
- Shops all located in or close proximity to the residence



#### SKI LIFT PASSES

- Up to 15% commission
- Save time on arrival passes delivered on check-in
- Kids offer free child pass when adult pass purchased, available all season in selected resorts

## **NEW - FOR WINTER 2024-2025**



### Saint-Cyprien Domaine du Golfe du Lion

Brand new Eco style activity village Opening April 2025 season until November.

10 mins from the stunning sandy beach with onsite heated outdoor swimming pool plus sauna and steam room, bar, snack and clubhouse, kids club and a wide range of sporting activities including a mini pump track High quality Air-conditioned apartments and

houses with balcony, terrace or garden all

designed to afford maximum privacy



#### Roquefort la Bédoule

Cap Cassis Calanques

Roquefort-la-Bédoule is a charming Provencal village nestled among hills and vineyards, renowned for its peaceful atmosphere and picturesque setting. A wide range of activities: hiking in the surrounding countryside, Côte d'Azur beaches, visits to towns such as Marseille, Cassis and Aix-en-Provence, and of course cultural heritage (festivals, local markets...) and gastronomy (vineyards, olive groves, fish and seafood...).

Opened in 2023
Outdoor heated pool – Paddling pool –
Air-conditioned apartments



#### Sardinia Vignola Mare

Located in Vignola Mare, in the north of Sardinia, 60km away from the airport.

Well–known for its sandy beaches, cliffs, granit hills. 20 minutes from one of Italy's most beautiful beaches. 50 air–conditioned apartments with terraces and balconies.

An outdoor swimming–pool with a paddling pool. A snack–bar onsite.

Included services: Beds made upon arrival, end-of-stay cleaning, bed and bath linen, Wifi basic access and 1 car park

## **PRODUCT CHANGES**

#### 12 RESIDENCES COMPLETED REFURBISHMENT



Alpe d'Huez Les Bergers
Guadeloupe Sainte-Anne
and Les Tamarins
La Rochelle Centre
Collioure Les Balcons de Collioure



Guilvinec Cap Marine
Hyères Le Hameau de la Pinède
Roquebrune Julia Augusta
Cap Esterel Village Cap Esterel



Lavandou Anse de Pramousquier
Cannes Villa Livia
Talmont St Hilaire
Le Domaine du Bourgenay



# Winter 2025

Your clients can still benefit from our Early Booking offer however as from Winter 2024 — 2025 the discount is directly applied to the public accommodation prices at the launch of the season

## THE MOUNTAINS TOP QUALITY



Deep Nature® spa treatments.





During holiday periods enjoy firework displays, animated shows and more for all ages. Quirky New Years Eve and special festive menus. Guests are advised to book in advance to ensure space in the local restaurants.



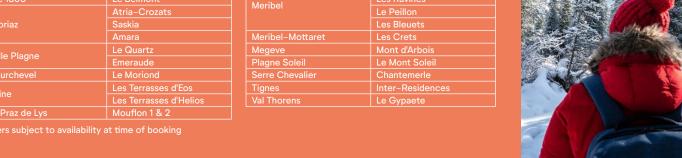


#### **ENCOURAGE SUNDAY TRAVEL FOR A BETTER CUSTOMER EXPERIENCE**

- Avoid the Saturday traffic jams
- Faster and more efficent check-in and equipment collection
- Ski lessons commence on Monday

Resort	Residence
Andorra	Hotels and residences
Arc 1800	Le Belmont
Avoriaz	Atria-Crozats
	Saskia
	Amara
Belle Plagne	Le Quartz
	Emeraude
Courchevel	Le Moriond
Flaine	Les Terrasses d'Eos
	Les Terrasses d'Helios
Le Praz de Lys	Mouflon 1 & 2

Resort	Residence
Meribel	L'Hevana
	Les Ravines
	Le Peillon
	Les Bleuets
Meribel-Mottaret	Les Crets
Megeve	Mont d'Arbois
Plagne Soleil	Le Mont Soleil
Serre Chevalier	Chantemerle
Tignes	Inter-Residences
Val Thorens	Le Gypaete



## SHORT BREAKS WINTER BEACH



Enjoy some feel-good winter sunshine, it might not be sunbathing temperature but the scenery is still stunning from our spacious apartments



Enjoy discovering the region outside of the busy times with plenty of cultural excursions and authentic activities unique to the area.



The number of guaranteed sessions per child is dependent on the holiday duration.





# Supporting

# the green key and Biosphere scheme

• The 'Green Key' or 'Clef Verte' is a leading internationally recognised sustainability accrediation scheme. During 2022 over 60 residences achieved this status with several more underway.



• Biosphere is an internationally recognized sustainability certification. During 2023, we certified 15 sites in Spain with several more underway.

# Sustainable **Mobility**

- 71 residences are accessible without needing a car
   25 residences feature electric car charging stations
   Bike hire is available to encourage customers to reduce their carbon footprint while exploring locally
   Waste, especially plastics has been reduced with waste management schemes in the kitchen, laundry and cleaning teams.
  Examples include new 'Bio buckets' a breakfast partnership with 'toogoodtogo'and not using plastic to wrap bed lined.

## THE FRENCH - WEST INDIES

GUADELOUPE SAINTE-ANNE \*\*\*

MARTINIQUE SAINTE-LUCE \*\*\*



#### RESORT SAINTE-ANNE

Recently refurbished apartments

Authentic Creole style architecture
fringing 2 white sandy beaches

Air conditioned accommodation ranging from studios for 2/3 people to 2 bedroom apartments for 6 people

3 restaurants including 2 on the beach, 1 snack bar in the village

> Kids Clubs 514 apartments

#### PREMIUM RESIDENCE LES TAMARINS

Quiet and close to the beach

Air conditioned apartments ranging from Studios for 2/3 people to 2 bedroom apartment for 6 people

Premium service included 104 apartments

#### RESORT SAINTE-LUCE

A lush beachfront resort surrounded by tropical gardens

Refurbished and air conditioned apartments from studio for 2 3 people to 2 bedroom apartment for 6 people

1 beach restaurant, snack bar and kids clubs for all ages 257 apartments

## SPANISH WINTER SUN

#### **FUERTEVENTURA**



#### **RESORT ORIGO MARE**

 $\star\star\star\star$ 

In the Canary Islands, the ideal location for both families and sport fanatics.

A huge water park of 5 000m<sup>2</sup> with slides climb walls, wave pools, free kids clubs, 2 restaurants and numerous on—site

#### **FUENGIROLA**



### HOTEL EL PUERTO

Stunning rooftop sky bar restaurant and pool. Only 30m from the beach and in the heart of the resort.

#### LAS PALMAS DE GRAN CANARIA



## HOTEL PUERTO DE LA CRUZ \*\*\*

Only a 5 minute walk from the city beach Las Canteras and 30 mins from the airport. This complex with cafe, bar and rooftop pool comprises 144 apartments with a mix of double and inter-connecting rooms some with Sea View. Note: 85 of the units are not yet complete and will be released soon

## INCLUDED SERVICES

✓ Included € A la carte	PREMIUM	RESIDENCE
Bed linen***	~	<b>~</b>
Beds made on arrival***	~	€
Baby kit	~	€
Bathroom linen	+ 2 bathrobes	~
Welcome cleaning kit	~	~
End of stay cleaning* (excluding kitchenette and dis	shes)	~
Safe	~	~
Wifi Basic Access**	~	~
Wifi Full Access	€	€

<sup>\*</sup>Not valid on multiproperties. \*\*In a few residences, Wifi is not good enough to be included. Wifi access included in Spain and Andorra residences.

\*\*\*Included in our Spain and Andorra residences (in the bedrooms).

# COMMISSIONABLE

# À LA CARTE SERVICES

	PRICE Subject to change	TOUR OPERATOR	
Beds made on arrival	9,50€ / person / week	<b>~</b>	15% commission
Mid-stay cleaning *Excluding Premium residences, on site only: a rate per typology (no commission)	15€ / person / week	~	15% commission
Beds made on arrival + mid-stay cleaning	22€ / person / week	~	15% commission
Baby kit	45 €/ kit / week 33 €/ kit / short stay	~	15% commission
Daily hotel services**	Sea: 12€ / person / day Mountains: 19€ / person / day West Indies: 16€ / person / day	~	15% commission
Bed & Breakfast: includes daily cleaning + breakfast on site	Prices varies by residence	~	15% commission
Wifi Full Access*	From 15€ / apartment	~	15% commission
Extra bed linen + Extra bath linen + preferred location, early check-in and late check-out	on site-sale	on site-sale	No commission (on site only)
Pets (No commission)	For residences: 12€ / day / animal – 75€ / week / animal For 5-star residences: 15€ / day / animal – 100€ / week / animal Pets allowed in our all residences except in partner residences and in Corsica. For hotels, one pet is permitted per accommodation. Dogs in category 1 and 2 are not allowed in our residences.		





### **OUR BEST SELLERS**







#### RESIDENCES

#### Cannes

Les Rives de Cannes Mandelieu ★ ★ ★

#### Talmont-Saint-Hilaire

Domaine de Bourgenay

#### **Omaha Beach**

Le Green Beach

#### **Avoriaz**

Atria-Crozats ★★★

#### Spain

Costa Brava – Estartit Playa
Balearic Islands – Menorca Cala Blanes

#### PREMIUM

#### Deauville

Presqu'île de la Touques ★★★★

#### Houlgate

Résidence et Spa ★ ★ ★ ★

#### Méribel

L'Hévana ★★★★

#### Les Sables d'Olonne

Les Villas d'Olonne ★★★

#### Corse - Porto-Vecchio

Les Terrasses d'Arsella ★★★★

#### RESORTS

#### France

Branville - Normandy Garden \*\*\*
Fort-Mahon - Belle Dune \*\*\*
Mallemort - Pont-Royal en Provence \*\*\*
Moliets - Moliets \*\*\*

#### **Spain**

Canary Islands
Fuerteventura Origo Mare \*\*\*

Costa Dorada

Bonmont Bonavista de Bonmont \*\*\*

# ADDITIONAL SERVICES

All services can be cancelled or modified

until...D-4 before arrival\*

\*not valid for bookings with No Flex condition





#### HOTEL SERVICES

Save up to 10% (when pre-booked)

 Bed made upon arrival, mid-stay cleaning, daily cleaning...



#### CATERING

- Up to 10% discount\* (when pre-booked)
- Onsite Restaurants
- Board option available :
   BB, HB, FB, Dinner



#### WELLNESS

- Save up to 10%\* (when pre-booked)
- Deep Nature Spa treatment, Thalgo Thalassotherapy, sauna, hammam
- Wide variety of treatments

\*not valid for Spain destination

### **NEW - FOR SUMMER 2024**



New residence – Saint-Cyprien
Brand new Eco style activity village Opening
April 2024 season until November.

10 mins from the stunning sandy beach with onsite heated outdoor swimming pool plus sauna and steam room, bar, snack and clubhouse, kids club and a wide range of sporting activities including a mini pump track High quality Air-conditioned apartments and houses with balcony, terrace or garden all designed to afford maximum privacy



Roquefort la Bédoule

Cap Cassis Calanques
Opened in 2023
Outdoor heated pool – Paddling pool –
Air–conditioned apartments



AND ALSO

Saint-Cyprien

Premium residence Horizon Golf ★★★★
and Residence Bulles de Mer ★★★

## **PRODUCT CHANGES**

#### RECENTLY REFURBISHED



Belle Dune
Belle Dune ★★★

Renovated Aquaclub Indoor and Outdoor pools Open all year round



#### Courseulles sur Mer

- Le chant des Oiseaux ★★★

Alpe d'Huez – Les Bergers ★★★

Guadeloupe - Sainte-Anne ★ ★ ★

Dives sur Mer - Port Guillaume

La Rochelle - Centre ★★★

Les Ménuires

Les Alpages de Reberty ★★★

#### **OUT OF SCOPE**

#### **Tignes**

Ecrin des Neiges

Les Menuires Les Valmonts

Les Coches

Les Cocnes

La Marelle et le

Rami

L'Alpe d'Huez

Horizons d'Huez

Cannes Mandelieu

Les Jardins Ombragés

St Jean Pied de Port

Le Parc d'Arradoy



# New room types commercialization

- Room types are now labelled with their specific attributes (sea view, mountain view, fireplace, sauna etc)
- The project to remove the 3rd bed in the living is extended. Over 800 apartments (mountain) and 500 apartments (sea) have now been adapted.
- All apartments in the same residence are offered at the same standard
- The description 'comfort level' no longer exists

## VILLAGES: ESSENTIALS



CLUBS FOR ALL AGES

childcare in fully immersive experience Indoor and outdoor pools, waterparks, fun slides, paddling pools plus swimming lessons



CATERING

On-site restaurants: Local cuisine and kids menu's offering a range of meal plans from BB to HB

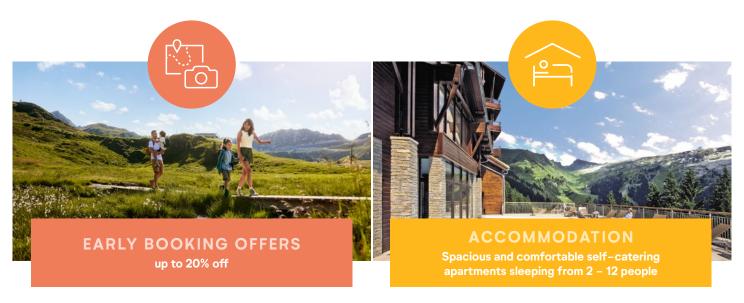
# Family friendly Activities

Available in our villages in France, Spain and the West Indies during weekends on all periods. Varied activities including:

- Creative sessions eg make your own natural cosmetics
- Dance lessons
- Fun games such as treasure hunts
- Evening animation from blind tasting to musical shows



# GET CLOSER TO NATURE IN THE MOUNTAINS







# Supporting the green key scheme

The 'Green Key' or 'Clef Vert' is a leading internationally recognised sustainability accrediation scheme. During 2022 over 64 residences achieved this status with several more underway.

# Sustainable mobility

71 residences are accessible without needing a car
20 residences feature electric car charging stations
Bike hire is available to encourage customers to reduce their carbon footprint while exploring locally
Reduction of waste and plastic schemes in kitchens, laundry and cleaning with refillable cleaning products,

laundry and cleaning with refillable cleaning products, bio-buckets, a breakfast partnership with TooGoodtoGo, and removing the plastic wrapping of bed linen.

## THE FRENCH - WEST INDIES

GUADELOUPE SAINTE-ANNE \*\*\*

MARTINIQUE SAINTE-LUCE \*\*\*



#### RESORT SAINTE-ANNE

Recently refurbished apartments

Authentic Creole style architecture
fringing 2 white sandy beaches

Air conditioned accommodation ranging from studios for 2/3 people to 2 bedroom apartments for 6 people

3 restaurants including 2 on the beach, 1 snack bar in the village

Kids Clubs

514 apartments

## PREMIUM RESIDENCE LES TAMARINS

Quiet and close to the beach

Air conditioned apartments ranging from Studios for 2/3 people to 2 bedroom apartment for 6 people

Premium service included

104 apartments

#### RESORT SAINTE-LUCE

A lush beachfront resort surrounded by tropical gardens

Refurbished and air conditioned apartments from studios for 2/3 people to 2 bedroom apartments for 6 people

1 beach restaurant, snack bar and kids clubs for all ages

265 apartments

**EARLY BOOKING OFFER** 

UP TO

**20**% OFF

### **SPAIN & ANDORRA**

#### SEA AND SUN

**EARLY BOOKING OFFER** 

UP TO

 $20^{\%}$  OFF

Enjoy the Spanish sunshine all summer long on all the Costas, the Balearics and Canary Islands



#### **OUT OF SCOPE**

Andorra Hotel Grand Pas

#### **DISTRIBUTION**

#### Altea

The distribution of the residence Altea Port is ending. It is now absorbed into Altea Beach and the units are now sold as AKL23P units

### A WIDE RANGE OF ACCOMMODATION

Choose from hotels, holiday villages or residences

- Benidorm Hotel Fast
- Fuengirola Hotel El Puerto
- Manilva Terrazas Costa del Sol
- Fuerteventura Origo Mare
- Menorca Binibeca
- Mallorca Hotel Vistamar

# FREEDOM TO CHOOSE: HOLIDAY YOUR WAY



#### BUDGET FRIENDLY

Book early and save up to 20% – Choose from FLEX and NOFLEX rates

#### MAGNIFICIENT VIEWS

Whatever the location the scenery is stunning from both the beach and the mountain



#### MORE FLEXIBILITY

During shoulder seasons 80% of our destinations are open for short stays with free cancellation up to D-2 (check the relevant price condition)
Even in July and August

#### 100% RELAX

Stress free holidays avoiding the crowds and relaxing at your own pace



## INCLUDED SERVICES

<b>~</b>	Included € A la carte	PREMIUM	RESIDENCE
	Bed linen	<b>~</b>	~
	Beds made on arrival***	~	€
	Baby kit	~	€
	Bathroom linen	+ 2 bathrobes	~
潭	Welcome cleaning kit	~	~
	End of stay cleaning* (excluding kitchenette and dishes)	~	~
( P	Safe (excl. Spain : depending on the residence)	~	~
	Wifi Basic Access**	~	~
	Wifi Full Access	€	€

<sup>\*</sup>Non valid on multiproperties. \*\*In a few residences, Wifi is not good enough to be included. Wifi access included in Spain and Andorra residences.

\*\*\*Included in our Spain and Andorra residences (in the bedrooms).

#### CAMISSIONABLE

## À LA CARTE SERVICES®

		PRICE Subject to change	TOUR OPERATOR	
	Beds made on arrival	9,50€ / person / week	<b>~</b>	20% commission
	Mid-stay cleaning *Excluding Premium residences, on site only: Rate varies by room type	15€ / person / week	~	20% commission
	Beds made on arrival + mid-stay cleaning	22€ / person / week	<b>~</b>	15% commission
9	Extra bed-linen	9€ / person / week 10€ / person / week (premium)	on site	No commission (on site only)
	Extra bath-linen	9€ / person / week	on site	No commission (on site only)
	Baby kit	45 €/ kit / week 33 €/ kit / short stay	~	20% commission
	Daily hotel services**	Sea: 12€ / person / day Mountains: 19€ / person / day West Indies: 16€ / person / day	~	15% commission
TE TE	Bed & Breakfast: includes daily cleaning + breakfast on site	Prices varies by residence	~	15% commission
(Î)	Wifi Full Access*	From 15€ / apartment	~	20% commission
	Preferred location – early check-in late check-out	on site-sale	on site-sale	No commission (on site only)



**B2B** portal to.groupepvcp.com

International sales team international.sales@groupepvcp.com

# Thank you!

#### Non-contractual document.

\*Offer valid for French destination only, on accommodation only excluding additional services and transport until the stock allocated to this offer has expired for this purpose. Offer is not retroactive and cannot be combined with any other promotional offer or discount.

Offer valid for stays from 4 nights, on a selection of residences and arrival dates.

Offer valid for a reservation made until February 20, 2024 inclusive for arrival dates for stays from 29/03/24 to 05/07/24 inclusive. Offer valid for a reservation made until March 28, 2024 inclusive for arrival dates for stays from 06/07/24 to 31/08/24 inclusive.

Offer valid for a reservation made until June 27, 2024 inclusive for arrival dates for stays from 01/09/24 to 16/11/24 inclusive. Long Stays for the West Indies

Offer valid for all stay from the 11th night at P&V resorts and P&V Premium residences in Sainte-Anne and Sainte-Luce, for all reservation periods.

Offer can be cumulative with Early booking or any other specific offer.

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