



**WHAT'S NEW?**

**WINTER 2023-2024**

**EARLY BOOKING OFFER**  
UP TO

**20% OFF**

Valid until 20/02/2024\*

\*All conditions are available in the document «Institutional Offers»



# OUR BEST SELLERS



Avoriaz Saskia Falaise



Arc 1950 - Le Village



Sainte-Anne Guadeloupe

## RESIDENCES

### Avoriaz

Atria Crozats ★★★★★

Saskia Falaise ★★★

### La Plagne

Belle Plagne - Les Constellations

### Valmeinier

Le Thabor ★★★

### Andorra

Andorra La Tulipa★★★

Hotel Austria ★★★

## PREMIUM

### Arc 1950

Le Village ★★★★★

### Avoriaz

L'Amara ★★★★★

### Flaine

Les Terrasses d'Eos ★★★★★

### Méribel

L'Hévana ★★★★★

### Andorra

Hotel Le Starc ★★★★★

## RESORTS

### Spain - Canary Islands

Fuerteventura Origo Mare ★★★★★

### West Indies

Martinique - Sainte-Luce ★★★

Guadeloupe - Sainte-Anne ★★★

### France

Normandy - Normandy Garden ★★★

Picardy - Belle Dune ★★★

## ADDITIONAL SERVICES

All services are now cancelable or modifiable

until...D-4 before arrival\*

\*not valid for bookings with No Flex condition



## CATERING

(AI, FB, HB, BB)

- Up to 15% discount (when pre-booked)
- Onsite restaurants
- Meal plans to suit the entire family



## SKI EQUIPMENT RENTAL SKISET

- Up to 50% discount (when pre-booked)
- 15% commission
- Latest and premium quality equipment Suitable for all ages and ski levels
- Shops all located in or close proximity to the residence



## SKI LIFT PASSES

- Up to 15% commission
- Save time on arrival - passes delivered on check-in
- Kids offer - free child pass when adult pass purchased, available all season in selected resorts

TO COMMISSION

# PRODUCT CHANGES

## REFURBISHED



### Alpe d'Huez

Les Bergers ★★★★★

### Flaine

Les Terrasses d'Éos ★★★★★

### Guadeloupe

Sainte-Anne ★★★

### Courseulles sur Mer

Le Chant des Oiseaux ★★★

### Belle Dune

Belle Dune ★★★

Aquaclub is being refurbished

## DISTRIBUTION INFORMATION (REMINDER)

### Arc 1800

The 2 buildings of residences Les Alpagnes de Chantel are distributed as 2 separate residences since Winter 2023 : Les Alpagnes de Chantel and Le Roselend

### Martinique

The apartments of premium residence Les Ilets are integrated in the stock of the Resort since Winter 2023

## DISCONTINUED PRODUCTS

### SKI

#### Tignes

Ecrin des Neiges

#### Les Ménuires

Les Valmonts

#### Les Coches

La Marelle et le Rami

#### Isola 2000

Les Terrasses d'Azur

#### Vars

Le Pic de Chabrières

#### L'Alpe d'Huez

Les Horizons d'Huez

#### Andorra

Degas

#### Andorra

Hotel Grand Pas

### BEACH

#### Benidorm

Poniente

#### Mojacar

Playa

#### Cannes Mandelieu

Les Jardins Ombragés

#### St Jean pied de Port

Le Parc d'Arradoy

## New room types commercialization



- Room types are now identified with specific attributes (mountain view, south facing, fireplace, sauna etc.)
- Offered with the same services included as standard throughout
- The comfort level description is removed
- Removal of 3<sup>rd</sup> bed in the living room in some residences



# THE MOUNTAINS TOP QUALITY



## AQUATIC AREAS

- Heated in and outdoor pools, jacuzzis, steam rooms, saunas.
- 16 residences in the mountains offer tailor-made Deep Nature® spa treatments.



## ACTIVITIES

- Unforgettable local excursions.
- Enjoy amazing activities with our local guides.



## CELEBRATIONS

During holiday periods enjoy firework displays, animated shows and more for all ages. Quirky New Years Eve and special festive menus. Guests are advised to book in advance to ensure space in the local restaurants.



## SKI IN LOW SEASON

Empty slopes!  
It is always quieter outside the main french holiday weeks and prices are much lower too.

New

## ENJOY THE MOUNTAIN TO YOURSELF, TRAVEL ON SUNDAY







Resort	Residence
Belle Plagne	Le Quartz
Plagne Soleil	Le Mont Soleil
Meribel	L'Hevana
Meribel	Les Ravines
Meribel-Mottaret	Les Crets
Avoriaz	Atria-Crozats
Avoriaz	Saskia
Avoriaz	Amara
Arc 1800	Le Belmont
Flaine	Les Terrasses d'Eos
Flaine	Les Terrasses d'Helios

Resort	Residence
Belle Plagne	Emeraude
Megeve	Mont d'Arbois
Courchevel	Le Moriond
Meribel	Le Peillon
Meribel	Les Bleuets
Serre Chevalier	Chantemerle
Tignes	Inter-Residences
Val Thorens	Le Gypaete
Le Praz de Lys	Mouflon 1 & 2
Meribel	Les Bleuets
Andorra	Hotels and residences

Offers are subject to availability at the time of booking



# INCLUDED SERVICES

	✓ Included	€ A la carte	PREMIUM	RESIDENCE
			✓	✓
			✓	€
			✓	€
			✓ + 2 bathrobes	✓
			✓	✓
			✓	✓
			✓	✓
			✓	✓
			€	€

\*Non valid on multiproperties  
 \*\*In a few residences, Wifi is not good enough to be included.

COMMISSIONABLE

## À LA CARTE SERVICES

	PRICE Subject to change	TOUR OPERATOR	
	Beds made on arrival 9,50€ / person / week	✓	20% commission
	Mid-stay cleaning *Excluding Premium residences, on site only : a rate per typology (no commission) 15€ / person / week	✓	20% commission
	Beds made on arrival + mid-stay cleaning 22€ / person / week	✓	15% commission
	Extra bed-linen 9€ / person / week 10€ / person / week (premium)	on site	No commission (on site only)
	Extra bath-linen 9€ / person / week	on site	No commission (on site only)
	Baby kit 45 € / kit / week 33 € / kit / short stay	✓	20% commission
	Daily hotel services** Sea: 12€ / person / day Mountains: 19€ / person / day West Indies: 16€ / person / day	✓	15% commission
	Bed & Breakfast: includes daily cleaning + breakfast on site Prices varies by residence	✓	15% commission
	Wifi Full Access* From 15€ / apartment	✓	20% commission
	Preferred location – early check-in late check-out on site–sale	on site–sale	No commission (on site only)

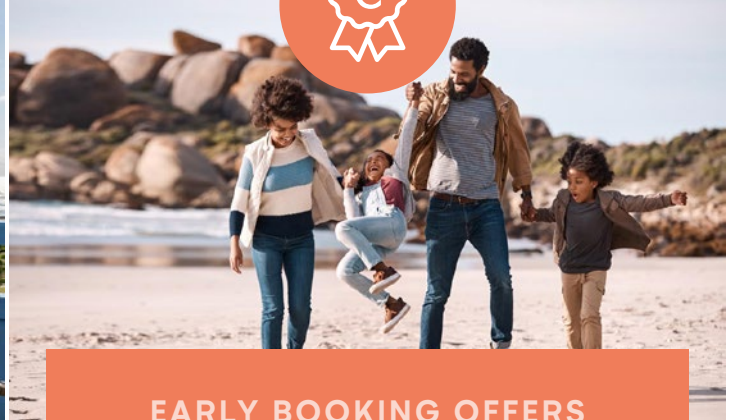
\*available in a selection of sites. \*\*included in West Indies premium and in hotels.

# SHORT BREAKS WINTER BEACH



## ACCOMMODATION

Spacious, bright flats with great views.



## EARLY BOOKING OFFERS

The sea in winter is cheaper. Up to 20% OFF.



## ACTIVITIES

Take time to discover the region, through excursions, cultural visits, local and authentic activities.



## CATERING

Mix of board options.



## Supporting the green key scheme

Green Key is the number one sustainability accreditation scheme internationally. 64 residences have achieved Green Key status during 2022 with more underway.

## Sustainable mobility

71 residences accessible without a car and bicycle rental in 30 residences to discover the locality while limiting its carbon footprint and 18 residences with electric charging stations



# THE FRENCH – WEST INDIES

## GUADELOUPE SAINTE-ANNE ★★★

## MARTINIQUE SAINTE-LUCE ★★★



Martinique – Sainte-Luce

### RESORT SAINTE-ANNE

Authentic Creole style architecture  
fringing 2 white sandy beaches

Air conditioned accommodation ranging  
from studio for 2/3 people to 2 bedroom  
apartments for 6 people

2 beach restaurants and 1 restaurant,  
1 snack bar in the village

Kids Clubs

514 apartments

### PREMIUM LES TAMARINS

Quiet and close to the beach

Air conditioned apartments ranging  
from Studio for 2/3 people to 2 bedroom  
apartment for 6 people

Included Premium service

104 apartments

#### EARLY BOOKING OFFER

UP TO

**20% OFF**

### RESORT SAINTE-LUCE

A lush beachfront resorts surrounded  
by tropical gardens

Refurbished and air conditioned  
apartments from studio for 2 3 people to  
2 bedroom apartment for 6 people

1 beach restaurant, snack bar and kids  
clubs for all ages

265 apartments

#### EARLY BOOKING OFFER

UP TO

**20% OFF**

# SPANISH WINTER SUN

## FUERTEVENTURA



### RESORT ORIGO MARE ★★★★

The ideal location for both families  
and sports fanatics. Water park,  
free kids clubs, multiple restaurants  
and on-site animation

## FUENGIROLA



### HOTEL FUENGIROLA EL PUERTO ★★★

Stunning rooftop sky bar restaurant  
and pool. Only 30m from the beach  
and in the heart of resort.

Only 20 minutes from Malaga airport.

## BENALMADENA



### RESIDENCE BENALMADENA PRINCIPE

Spacious comfortable air-conditioned  
apartments ideal for longer stays.

Outdoor pool. Close to the numerous  
resort bars and restaurants.

Only 15 minutes from Malaga airport.



Contact us

**B2B portal**  
**to.groupepvcp.com**

**International sales team**  
**international.sales@groupepvcp.com**

Thank you !

Non-contractual document.

\*Offer valid for French destination only, on accommodation only excluding additional services transport until exhaustion of the stock of apartments allocated for this purpose. Offer is not retroactive and cannot be combined with any other promotional offer or discount.

Early Booking :

Offer valid for all lengths of stay on a selection of residences and arrival dates.

Offer valid for a reservation made until September 26th, 2023, included for arrival dates for stays between November 05th 2023 to January 05th 2024 inclusive.

Offer valid for a reservation made until November 07th 2023 inclusive for arrival dates for stays between January 06th 2024 to March 28th, 2024 inclusive.

Offer valid for a reservation made until February 20th, 2024 inclusive for arrival dates for stays between March 29th 2024 and May 03rd 2024 inclusive.

Long Stay on West Indies:

Offer valid for all stays from 11th nights on the P&V resorts and P&V Premium residence in Sainte-Anne and Sainte-Luce, for all reservation periods.

Offer can be cumulative with Early booking or any other specific offer.

PV Distribution – L'Artois, Espace Pont de Flandre, 11, rue de Cambrai, 75947 Paris Cedex 19 – SA au Capital de 6.055.935 € – 314 283 326 RCS Paris. Licence d'agence de voyage IM075110024 – RCP : RSA, Immeuble Pacific, 11-13, cours Valmy, 92977 Paris La Défense – Garantie financière : APST, 15, avenue Carnot, 75017 Paris. Édition : 04/23. © Groupe PVCP.





PIERRE &  
vacances

# WHAT'S NEW? SUMMER 2024

EARLY BOOKING OFFER  
UP TO

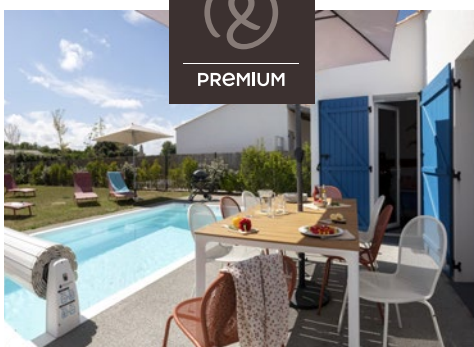
**20%\*** OFF

Valid until 29/06/24

\*Full details are available in the document «Institutional Offers»



# OUR BEST SELLERS



## RESIDENCES

### Cannes

Les Rives de Cannes Mandelieu ★★★

### Talmont-Saint-Hilaire

Domaine de Bourgenay

### Omaha Beach

Le Green Beach

### Avoriaz

Atria-Crozats ★★★

### Spain

Costa Brava – Estartit Playa

Balearic Islands – Menorca Cala Blanes

## PREMIUM

### Deauville

Presqu'île de la Touques ★★★★★

### Houlgate

Résidence et Spa ★★★

### Méribel

L'Hévana ★★★★★

### Les Sables d'Olonne

Les Villas d'Olonne ★★★★★

### Corse – Porto-Vecchio

Les Terrasses d'Arsella ★★★★★

## RESORTS

### France

Branville – Normandy Garden ★★★

Fort-Mahon – Belle Dune ★★★★★

Mallemort – Pont-Royal en Provence ★★★

Moliets – Moliets ★★★

### Spain

#### Canary Islands

Fuerteventura Origo Mare ★★★★★

#### Costa Dorada

Bonmont Bonavista de Bonmont ★★★★★

## ADDITIONAL SERVICES

All services can be cancelled or modified

until...D-4 before arrival\*

\*not valid for bookings with No Flex condition



## HOTEL SERVICES

- Save up to 10% (when pre-booked)
- Bed made upon arrival, mid-stay cleaning, daily cleaning...



## CATERING

- Up to 10% discount\* (when pre-booked)
- Onsite Restaurants
- Board option available : BB, HB, FB, Dinner



## WELLNESS

- Save up to 10%\* (when pre-booked)
- Deep Nature Spa treatment, Thalgo Thalassotherapy, sauna, hammam
- Wide variety of treatments

\*not valid for Spain destination

COMMISSIONABLE FOR TOUR OPERATORS



# NEW – FOR SUMMER 2024



## New residence – Saint-Cyprien

Brand new Eco style activity village Opening April 2024 season until November.

10 mins from the stunning sandy beach with onsite heated outdoor swimming pool plus sauna and steam room, bar, snack and clubhouse, kids club and a wide range of sporting activities including a mini pump track  
High quality Air-conditioned apartments and houses with balcony, terrace or garden all designed to afford maximum privacy



## Roquefort la Bédoule

Cap Cassis Calanques

Opened in 2023

Outdoor heated pool – Paddling pool – Air-conditioned apartments



## AND ALSO

### Saint-Cyprien

Premium residence Horizon Golf ★★★★★ and Residence Bulles de Mer ★★★★★

# PRODUCT CHANGES

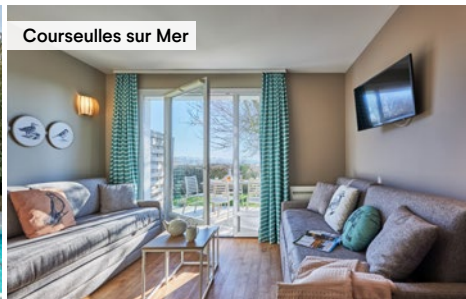
## RECENTLY REFURBISHED



### Belle Dune

Belle Dune ★★★★★

Renovated Aquaclub  
Indoor and Outdoor pools  
Open all year round



### Courseulles sur Mer

– Le chant des Oiseaux ★★★★★

Alpe d'Huez – Les Bergers ★★★★★

Guadeloupe – Sainte-Anne ★★★★★

Dives sur Mer – Port Guillaume

La Rochelle – Centre ★★★★★

### Les Ménuires

– Les Alpagnes de Reberty ★★★★★

## OUT OF SCOPE

### Tignes

Ecrin des Neiges

### Les Menuires

Les Valmonts

### Les Coches

La Marelle et le Rami

### L'Alpe d'Huez

Horizons d'Huez

### Cannes

### Mandelieu

Les Jardins Ombragés

### St Jean Pied de Port

Le Parc d'Arradon



## New room types commercialization

- Room types are now labelled with their specific attributes (sea view, mountain view, fireplace, sauna etc)
- The project to remove the 3rd bed in the living is extended. Over 800 apartments (mountain) and 500 apartments (sea) have now been adapted.
- All apartments in the same residence are offered at the same standard
- The description 'comfort level' no longer exists

# VILLAGES: ESSENTIALS



## KIDS'S CLUBS FOR ALL AGES

Themed childcare in fully immersive experience uniquely crafted for each age group



## AQUATIC AREAS

Indoor and outdoor pools, waterparks, fun slides, paddling pools plus swimming lessons



## ACTIVE & CULTURAL

A wide range of diverse activities showcasing the best of the local area



## CATERING

On-site restaurants: Local cuisine and kids menu's offering a range of meal plans from BB to HB

## Family friendly *Activities*

Available in our villages in France, Spain and the West Indies during weekends on all periods. Varied activities including:

- Creative sessions eg make your own natural cosmetics
- Dance lessons
- Fun games such as treasure hunts
- Evening animation from blind tasting to musical shows





# GET CLOSER TO NATURE IN THE MOUNTAINS



**EARLY BOOKING OFFERS**  
up to 20% off



**ACCOMMODATION**  
Spacious and comfortable self-catering  
apartments sleeping from 2 – 12 people



**ACTIVITIES**  
Choose from active or local cultural,  
explore the region or stay onsite and get involved



**CATERING**  
Mix of board options



## Supporting the green key scheme

The 'Green Key' or 'Clef Vert' is a leading internationally recognised sustainability accreditation scheme. During 2022 over 64 residences achieved this status with several more underway.

## Sustainable mobility

- 71 residences are accessible without needing a car
- 20 residences feature electric car charging stations
- Bike hire is available to encourage customers to reduce their carbon footprint while exploring locally
- Reduction of waste and plastic schemes in kitchens, laundry and cleaning with refillable cleaning products, bio-buckets, a breakfast partnership with TooGoodtoGo, and removing the plastic wrapping of bed linen.



# THE FRENCH – WEST INDIES

## GUADELOUPE SAINTE-ANNE ★★★

## MARTINIQUE SAINTE-LUCE ★★★



### RESORT SAINTE-ANNE

Recently refurbished apartments  
Authentic Creole style architecture  
fringing 2 white sandy beaches  
Air conditioned accommodation ranging  
from studios for 2/3 people to 2 bedroom  
apartments for 6 people  
3 restaurants including 2 on the beach,  
1 snack bar in the village  
Kids Clubs  
514 apartments

### PREMIUM RESIDENCE LES TAMARINS

Quiet and close to the beach  
Air conditioned apartments ranging  
from Studios for 2/3 people to 2 bedroom  
apartment for 6 people  
Premium service included  
104 apartments

#### EARLY BOOKING OFFER

UP TO

**20% OFF**

### RESORT SAINTE-LUCE

A lush beachfront resort surrounded  
by tropical gardens  
Refurbished and air conditioned  
apartments from studios for 2/3 people  
to 2 bedroom apartments for 6 people  
1 beach restaurant, snack bar and kids  
clubs for all ages  
265 apartments

#### EARLY BOOKING OFFER

UP TO

**20% OFF**

# SPAIN & ANDORRA

## SEA AND SUN

Enjoy the Spanish sunshine all summer long on all the Costas,  
the Balearics and Canary Islands

Hotel Vistamar – Mallorca Portocolom



## OUT OF SCOPE

**Andorra**  
Hotel Grand Pas

## DISTRIBUTION

**Altea**  
The distribution of the residence  
Altea Port is ending. It is now absorbed  
into Altea Beach and the units are now  
sold as AKL23P units

## A WIDE RANGE OF ACCOMMODATION

Choose from hotels, holiday villages  
or residences

- Benidorm Hotel East
- Fuengirola Hotel El Puerto
- Manilva Terrazas Costa del Sol
- Fuerteventura Origo Mare
- Menorca Binibeca
- Mallorca Hotel Vistamar



# FREEDOM TO CHOOSE: HOLIDAY YOUR WAY



## BUDGET FRIENDLY

Book early and save up to 20% –  
Choose from FLEX and NOFLEX rates

## MAGNIFICENT VIEWS

Whatever the location the scenery  
is stunning from both the beach  
and the mountain



## MORE FLEXIBILITY























During shoulder seasons 80% of our  
destinations are open for short stays  
with free cancellation up to D-2  
(check the relevant price condition)  
Even in July and August

## 100% RELAX

Stress free holidays avoiding the  
crowds and relaxing at your own pace









# INCLUDED SERVICES

 Included  A la carte		PREMIUM	RESIDENCE
	Bed linen		
	Beds made on arrival***		€
	Baby kit		€
	Bathroom linen	 + 2 bathrobes	
	Welcome cleaning kit		
	End of stay cleaning* (excluding kitchenette and dishes)		
	Safe (excl. Spain : depending on the residence)		
	Wifi Basic Access**		
	Wifi Full Access	€	€

\*Non valid on multiproperties. \*\*In a few residences, Wifi is not good enough to be included. Wifi access included in Spain and Andorra residences.  
\*\*\*Included in our Spain and Andorra residences (in the bedrooms).

COMMISSIONABLE

## À LA CARTE SERVICES <sup>(1)</sup>

		PRICE Subject to change	TOUR OPERATOR	
	Beds made on arrival	9,50€ / person / week		<b>20%</b> commission
	Mid-stay cleaning *Excluding Premium residences, on site only : Rate varies by room type	15€ / person / week		<b>20%</b> commission
	Beds made on arrival + mid-stay cleaning	22€ / person / week		<b>15%</b> commission
	Extra bed-linen	9€ / person / week 10€ / person / week (premium)	on site	No commission (on site only)
	Extra bath-linen	9€ / person / week	on site	No commission (on site only)
	Baby kit	45 € / kit / week 33 € / kit / short stay		<b>20%</b> commission
	Daily hotel services**	Sea: 12€ / person / day Mountains: 19€ / person / day West Indies: 16€ / person / day		<b>15%</b> commission
	Bed & Breakfast: includes daily cleaning + breakfast on site	Prices varies by residence		<b>15%</b> commission
	Wifi Full Access*	From 15€ / apartment		<b>20%</b> commission
	Preferred location – early check-in late check-out	on site–sale	on site–sale	No commission (on site only)

(1)Not valid for Spain and Andorra destination. \*available in a selection of sites. \*\*included in West Indies premium and in hotels.





*Contact us*

**B2B portal**  
**to.groupepvcp.com**

**International sales team**  
**international.sales@groupepvcp.com**

*Thank you !*

Non-contractual document.

\*Offer valid for French destination only, on accommodation only excluding additional services and transport until the stock allocated to this offer has expired for this purpose. Offer is not retroactive and cannot be combined with any other promotional offer or discount.

Early Booking :

Offer valid for stays from 4 nights, on a selection of residences and arrival dates.

Offer valid for a reservation made until February 20, 2024 inclusive for arrival dates for stays from 29/03/24 to 05/07/24 inclusive.

Offer valid for a reservation made until March 28, 2024 inclusive for arrival dates for stays from 06/07/24 to 31/08/24 inclusive.

Offer valid for a reservation made until June 27, 2024 inclusive for arrival dates for stays from 01/09/24 to 16/11/24 inclusive.

Long Stays for the West Indies

Offer valid for all stay from the 11th night at P&V resorts and P&V Premium residences in Sainte-Anne and Sainte-Luce, for all reservation periods.

Offer can be cumulative with Early booking or any other specific offer.

PV Distribution – L'Artois, Espace Pont de Flandre, 11, rue de Cambrai, 75947 Paris Cedex 19 – SA au Capital de 6.055.935 € – 314 283 326 RCS Paris. Licence d'agence de voyage IM075110024 – RCP : RSA, Immeuble Pacific, 11-13, cours Valmy, 92977 Paris La Défense – Garantie financière : APST, 15, avenue Carnot, 75017 Paris. Édition : 10/23. © Groupe PVCP.